

Enhancing Federal Financial Management Through Strategic Staffing

A federal civilian agency (the Client) required assistance with staffing for a critical project within its financial management office. The initiative aimed to improve resource management within the agency's information technology (IT) office, a key division responsible for overseeing both financial operations and decision-making processes.

The Client utilized Cherry Bekaert's **Outsourced Accounting Services** and **Staffing & Recruiting Services teams** to secure a professional services contract. Our team was able to leverage existing relationships deep industry knowledge and expanded services to provide talent solutions in a timely manner.

Addressing Urgent Federal Budgeting Needs With Financial Management Acumen

The Client urgently needed a teaming partner to support the financial management project. The agency was looking for staff and strategic guidance to help with the analysis and execution of future financial decisions. Specifically, the Client required financial data analysts and other full-time equivalent (FTE) positions to fulfill the contract quickly.

The Client was about to embark on a high-visibility study to examine how its information technology office managed resources. MetaPhase, a management and IT consulting firm that serves federal clients, was engaged in dialog with the Client to secure a sole-source award for the five-month study, which was comprised of:

- ▶ Financial analysis
- ▶ Financial forensics
- ▶ Data analysis
- ▶ Business process analysis and reengineering
- ▶ Program reviews
- ▶ Business case development



CLIENT

Federal Civilian Agency



INDUSTRY

Government Contracting



OUR ROLE

Talent Sourcing



Cherry Bekaert

Your Guide Forward

While MetaPhase is a highly regarded small business, it does not specialize in financial management. The MetaPhase team contacted Cherry Bekaert to find out if we could help complement their capabilities. Initially, the engagement between MetaPhase and Cherry Bekaert provided finance and accounting services, but has since evolved into a process analysis regarding federal budgeting. Having successfully teamed up on multiple opportunities in the past, MetaPhase immediately turned to Cherry Bekaert for assistance when presented with an opportunity to serve the Client's needs. The Recruiting & Staffing team leveraged their track record in finance and accounting staffing to collaborate on finding the right staff to fill these positions.

Providing Tailored and Timely Staffing Solutions



12

Qualified candidates presented within 72 hours.



4

Candidates placed on the five-month project.



<30 Days

Talent sourcing process took less than 30 days.

With over 30 years of combined experience supporting government clients, Cherry Bekaert Recruiting & Staffing Managing Director **Doug Smith** and Client Relationship Director **Bryant Covelli** worked to identify labor categories, develop project ranges for each role and identify several candidates.

The Recruiting & Staffing team reached out to 40 candidates within 48 hours and put them through a quality process. Within 72 hours, they provided the Client with 12 qualified candidates with the financial analyst and data analyst skills required for the project.

Within that list of candidates, the Recruiting & Staffing Services team provided the Outsourced Accounting Services team with valuable information, including:

- ▶ Resumes
- ▶ Hourly rates
- ▶ Citizenship status
- ▶ Security clearance
- ▶ Short description of how candidates fit the labor category
- ▶ Availability to start on the project

The Cherry Bekaert team then worked with MetaPhase to select the right candidates for the role and fulfill our commitment to staff our share of the engagement.

As a project subcontractor, the Recruiting & Staffing team ultimately placed four candidates on the five-month engagement. From prospect initiation through candidate deployment, the process took less than 30 days.

Serving As Your Guide Forward

Cherry Bekaert leveraged the Outsourced Accounting and Recruiting & Staffing Services teams to provide tailored staffing solutions for a new client. Cherry Bekaert is able to go to market with a comprehensive range of services and solutions, including:

- ▶ Executive Search Services
- ▶ Management Consulting Interim Solutions
- ▶ Temporary Staffing Solutions
- ▶ Permanent Hire Search & Placement

Contact us today to discover how our experienced professionals and technology-driven approach can aid your organizational goals.

About Cherry Bekaert

Cherry Bekaert Advisory LLC and Cherry Bekaert LLP (Cherry Bekaert) provide professional services through an alternative practice structure in accordance with the AICPA Code of Professional Conduct and applicable laws, regulations, and professional standards. Cherry Bekaert LLP is a licensed independent CPA firm that provides attest services to its clients. Cherry Bekaert Advisory LLC and its subsidiary entities provide tax and business advisory services to their clients. Cherry Bekaert Advisory LLC and its subsidiary entities are not licensed CPA firms. For more details, visit cbh.com/disclosure.

© 2026 Cherry Bekaert. All Rights Reserved. This material has been prepared for general informational purposes only and is not intended to be relied upon as tax, accounting, or other professional advice. Before taking any action, you should consult a professional advisor familiar with your particular facts and circumstances.

v.051126 Case-Study_Enhancing-Federal-Financial-Management-Through-Strategic-Staffing_4452537157

cbh.com

